Organisational Behaviour HU801A Contracts: 2L Credits- 2

- 1. Organizational Behaviour: Definition, Importance, Historical Background, Fundamental Concepts of OB, Challenges and Opportunities for OB. [2]
- 2. Personality and Attitudes: Meaning of personality, Personality Determinants and Traits, Development of Personality, Types of Attitudes, Job Satisfaction. [2]
- 3. Perception: Definition, Nature and Importance, Factors influencing Perception, Perceptual Selectivity, Link between Perception and Decision Making. [2]
- 4. Motivation: Definition, Theories of Motivation Maslow's Hierarchy of Needs Theory, McGregor's Theory X & Y, Herzberg's Motivation-Hygiene Theory, Alderfer's ERG Theory, McClelland's Theory of Needs, Vroom's Expectancy Theory. [4]
- 5. Group Behaviour: Characteristics of Group, Types of Groups, Stages of Group Development, Group Decision Making. [2]
- 6. Communication: Communication Process, Direction of Communication, Barriers to Effective Communication. [2]
- 7. Leadership: Definition, Importance, Theories of Leadership Styles. [2]
- 8. Organizational Politics: Definition, Factors contributing to Political Behaviour. [2]
- 9. Conflict Management: Traditional vis-a-vis Modern View of Conflict, Functional and Dysfunctional Conflict, Conflict Process, Negotiation Bargaining Strategies, Negotiation Process. [2]
- 10. Organizational Design: Various Organizational Structures and their Effects on Human Behaviour, Concepts of Organizational Climate and Organizational Culture. [4]

## References:

- 1. Robbins, S. P. & Judge, T.A.: Organizational Behavior, Pearson Education, 15th Edn.
- 2. Luthans, Fred: Organizational Behavior, McGraw Hill, 12th Edn.
- 3. Shukla, Madhukar: Understanding Organizations Organizational Theory & Practice in India, PHI
- 4. Fincham, R. & Rhodes, P.: Principles of Organizational Behaviour, OUP, 4th Edn.
- 5. Hersey, P., Blanchard, K.H., Johnson, D.E.- Management of Organizational Behavior Leading Human Resources, PHI, 10th Edn.